WE CAN changes lives by providing unique, practical services to women of all ages on Cape Cod. Our services foster independence and empower women to create lasting, positive change for themselves, their families, and ultimately, our entire community.

WE CAN Services:
• Information and Referral to services across Cape Cod
• Legal Services including family law, elder law, landlord-tenant, bankruptcy, and others
• Financial Empowerment Services including debt management and savings planning
• Work Support Services including work-search, resume building, career/business related issues
• Business support for women entrepreneurs through our GROW Program and 1:1's
• Mentoring for women in transition through our PathMakers Program
• Personal Development series to help women navigate challenges and reach their goals

WE CAN by the Numbers 2018

14,464
Women Seeking Services
Calls and Walk-ins Combined

2,718
Individual Women Participated in WE CAN Programs

1,987
Women Received Multiple WE CAN Services

1,135
Women Received Legal, Financial, and Career/Business Consultations

"WE CAN GAVE ME THE COURAGE, KINDNESS, KNOWLEDGE, AND SUPPORT TO MOVE FORWARD."

"AT WE CAN, COLLECTIVE EFFORT IS USED TO ACCOMPLISH INDIVIDUAL GOALS."

"HOPE IS THE BEST GIFT IN THE WORLD!"

phone: 508.430.8111  www.wecancenter.org
Continuing WE CAN's Growth and Engagement

**PARTICIPANTS:** 2,718 individuals served in 2018
- 20% increase in participants served over the past five years
- 30% increase in calls and walk-ins over the past five years
- 26% of participants served in 2018 were new to WE CAN
- 73% of participants used multiple WE CAN services in 2018

**VOLUNTEERS:** 6589 hours donated by 313 people in 2018, including
- 4,326 hours volunteered by 40 office volunteers who are often the first voice heard or face seen by participants, assist with grants, input data, work events, and update the website
- 488 hours volunteered by 48 attorneys counseling WE CAN participants on issues such as child custody, guardianship, grandparents rights, estate planning, divorce, employment law, and landlord/tenant issues
- 137 hours given by 15 financial professionals, providing participants with guidance on topics such as budgeting, debt management, finances in retirement, and student loan debt
- 258 hours given by 20 career/business professionals, advising participants on topics ranging from starting or growing a business to resume writing, developing a LinkedIn profile, and learning interviewing skills
- 32 Mentors supported their 32 PathMakers as they gained self-confidence and clarity about their personal goals over a 10-month period

Meeting WE CAN's Strategic Goals

- Increased access for under-served populations by employing bilingual staff who speak Spanish and Portuguese
- Assembled an Upper Cape Outreach Committee and a network of Ambassadors from Bourne, Sandwich, Mashpee and Falmouth to tell the WE CAN story and inform Upper Cape residents of available WE CAN services
- Upgraded technology to support remote work and service expansion
- Implemented 6-month follow-up evaluations to measure the longer-term impact of WE CAN services on participants.
- Established the Andi Genser Strategic Opportunities Fund to honor Andi Genser on her retirement as WE CAN's Executive Director and enable WE CAN to respond to identified needs
- Engaged summer residents to raise awareness and to support the ongoing service needs of WE CAN participants
2018 Revenue

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual Donors</td>
<td>125,661</td>
</tr>
<tr>
<td>Multi-Year Donors</td>
<td>65,450</td>
</tr>
<tr>
<td>Monthly Donors</td>
<td>91,252</td>
</tr>
<tr>
<td>Grants</td>
<td>83,559</td>
</tr>
<tr>
<td>Events</td>
<td>441,882</td>
</tr>
<tr>
<td>Other Income</td>
<td>25,075</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$ 832,879</strong></td>
</tr>
</tbody>
</table>

2018 Expenses

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Networking &amp; Fund Development</td>
<td>76,814</td>
</tr>
<tr>
<td>Programs &amp; Staffing</td>
<td>389,556</td>
</tr>
<tr>
<td>Professional Services</td>
<td>30,300</td>
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<tr>
<td>Building &amp; Occupancy</td>
<td>24,716</td>
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<tr>
<td>Events</td>
<td>75,595</td>
</tr>
<tr>
<td>Insurance</td>
<td>74,782</td>
</tr>
<tr>
<td>Outreach Staffing &amp; Office</td>
<td>82,301</td>
</tr>
<tr>
<td>Misc. Expenses</td>
<td>63,907</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$ 817,971</strong></td>
</tr>
</tbody>
</table>

2018 Board of Directors

PAM KUKLA, PRESIDENT
LORI PINARD, VICE PRESIDENT
DANIEL A.P. SCHWENK, TREASURER
JANE TEIXEIRA HENRY, CLERK
JOSE CARNEIRO
CATE CASEY LANE
SHARON K. HAWKINS
LINDA MARKHAM
MARY MORGAN
RUSSELL (RICK) P. MORRIS
DAVID OPPENHEIM
AARON POLHEMUS
JANET TAYLOR
BEVERLY TILDEN
DEBORAH TODD
JANET WEATHERBE
DAVID WILLARD

2018 Special Advisors

CARROLL BEEGAN-FOLLAS
JUDY CORNWELL
SUZ KARCHMER
ANNE LECLAIRE
RO MORRISSEY

"I AM PROUD TO SUPPORT SUCH AN AMAZING AND NEEDED ORGANIZATION."

2018 WE CAN Staff

ANDREA GENSER
EXECUTIVE DIRECTOR (Q1, Q2)

DIANNE GAUTHIER
EXECUTIVE DIRECTOR (Q3, Q4)

ELEN CAMARA
ASSISTANT RECEPTION COORDINATOR

SIQBHA N CLUNE
DEVELOPMENT DIRECTOR

KARA KENNEDY DUFF
PROGRAM MANAGER

TRACY JOHNSON
PROGRAM MANAGER

MARINA MENDOZA BURRIS
PROGRAM COORDINATOR

KAREN DEFURIA RYAN
COMMUNICATIONS & PROGRAM MANAGER

DAWN WALNUT
VOLUNTEER & OPERATIONS MANAGER

ELISA WILSON
PROGRAM DIRECTOR

"AS A VOLUNTEER, IT IS A PRIVILEGE TO BE PART OF THE TEAM THAT LEVERAGES THE WORK OF WE CAN."

"THROUGH MY VOLUNTEER WORK AT WE CAN, I AM BECOMING MY BEST SELF."

PHONE: 508.430.8111

www.wecancenter.org