OUR PATH TO THE FUTURE

2013 Annual Report

You can WE CAN
Help you get there
“She believed she could, so she did.”

For twelve years, WE CAN has provided services that foster independence and empower Cape Cod women to create lasting positive change for themselves and their families, and ultimately, for our entire community. As our vision statement reads, “WE CAN creates hope, identifies possibilities and supports aspirations.” In our new office, with additional space, a dedicated waiting room, and a conference building, we are able to do this for more women, conducting multiple programs simultaneously and with greater confidentiality.

Our work is only possible because we are part of an integrated, engaged community that supports and sustains us. And this year, that support was evidenced by the success of The Second Decade campaign, notably the major donors—individuals, organizations and local businesses—who made it possible for us to complete the renovations on the building we purchased as our new home. These major donors are listed on the back page of this report and on a plaque inside the vestibule of our office.

The broader range of contributors, including those purchasing engraved bricks for our pathways or who made unsolicited gifts, was heartening as well. Several groups and businesses also held events to benefit WE CAN. A complete list of all these businesses and groups can be found further on in this report.

These contributions all reflect greater community support and increased awareness of the importance of the work that we do. We were especially proud to be recognized by the Harwich Chamber of Commerce as their 2013 Organization of the Year!

In addition, our work is supported through collaboration with other Cape organizations, both on programs to meet clear needs in the community and through fundraising to help sustain our programs. For example, in a new collaboration with HECH (Harwich Ecumenical Council for Housing) on their Dennis rental assistance program, WE CAN provides case management support to 15 men and women who are working towards self-sufficiency. We also joined with the Community Development Partnership, The Family Pantry of Cape Cod, the Lower Cape Outreach Council and 22 local restaurants in a two-month fundraiser, “Making Ends Meet,” aimed at raising the visibility of our organizations and ensuring that the safety net that we provide to so many in this seasonal economy is maintained.

The 9th annual “A Day of Words, Wit and Wisdom,” WE CAN’s major fundraiser, sold out to over 400 people in 48 hours! Our Woman of the Year was Marie Wilson, founder of The White House Project and Ms Foundation and creator of Take Our Daughters to Work Day. Author Anne LeClaire once again chaired a panel of internationally recognized, award-winning authors—Julia Glass, Laura Lippman, and Tom Perrotta—who spoke to the theme, The Power of Words. “W3” (as many of us refer to it) has become a signature event for Cape Cod, supported by many community-minded businesses. In 2013, those sponsors contributed over $44,000. Their generosity meant that every dollar raised from ticket sales went directly to support WE CAN programs, with net proceeds exceeding $75,000.

Volunteers continue to be at the heart of WE CAN. With volunteer talent and energy, we were able to expand our Work Support program to meet a clear community need. For example, what began as a pilot of a Work Support Boot Camp transitioned into a new Work Support Monthly program of group meetings, and an increased number of one-to-one Work Support sessions. Thanks to volunteer attorneys and...
financial experts, we increased the number of one-to-one financial and legal consultations we offer. In collaboration with the Falmouth Service Center and Falmouth Human Services, and with the help of volunteers, we have also begun to offer a limited number of workshops and one-to-one consultations in Falmouth and Sandwich.

In this annual report, you will meet some of the volunteers who provide the services and programs WE CAN offers along with some of the women whose lives these volunteers have helped to change. Without them, WE CAN couldn’t!

We are tremendously grateful to our volunteers and for the strong support of our donors (many of whom also contribute their time providing services or working in our office), and to all those who provide a broad and wonderful range of pro bono support, from computer services and web support to graphic design and landscaping. You’ll find a list of these individuals, businesses, community groups and foundations further on in this report.

The demand for WE CAN’s unique services continues to grow, as you will see in the charts and data that complement the overviews of our life-changing programs. Currently, our ability to launch needed new programs or replicate them off site in other Cape locations is severely constrained. In 2014 we will strategically build our capacity—and increase our operating budget—to begin to meet these challenges. In particular, with the launch of our WE CAN Champions campaign, we intend to increase the number of monthly donors and increase the size of donations from current monthly, or sustaining, donors. We will also continue to encourage our supporters to host house parties to meet new people who have the ability to support us. And of course, we will maintain a strong focus on retaining our current donor base.

We hope that this report will reinforce your belief in the value and effectiveness of our work. We also hope that you will be inspired to strengthen your support of WE CAN, so that more Cape women—from the bridges to Provincetown—can be empowered to achieve lasting positive change for themselves, their families, and, ultimately, our entire community.
**INFORMATION AND REFERRAL**

Rather than duplicate services, WE CAN provides information and referrals to a broad range of Cape organizations with already established, relevant expertise and services. Whenever possible, we make connections with the appropriate person in the referred-to organization to ensure that the women we refer don’t “fall through the cracks.”

In many cases the first contact a woman has with WE CAN is with one of our office volunteers. Through orientation and mentoring, our volunteers quickly learn about other resources and organizations that offer support and services not available from WE CAN.

They handle thousands of calls from women in need each year. And, of course they take on the bulk of traditional office work needed by the organization. In the first 9 months of 2013, 25 office volunteers gave more than 2400 hours of their time and talents to WE CAN.

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**What kind of help do WE CAN’s callers typically ask for?**

- information about financial resources, health insurance or food due to job loss
- help finding work and/or stable housing
- behavioral or healthcare providers
- assistance due to foreclosure
- legal help and information
- information on scholarships for returning to school
- help with an array of issues related to divorce
- support following the loss of a spouse
PATHMAKERS MENTORING PROGRAM

Women empowering women is at the heart of WE CAN’s mentoring program. PathMakers—WE CAN’s signature mentoring program—spans ten months (from September-June) and offers one-to-one and group mentoring for women. The program focuses on setting and achieving individual goals, as well as mutual learning and support. Women seeking mentors (whom we call PathMakers) are paired with Mentoring Partners through a speed dating-like process that allows the PathMaker to be completely involved in the selection of her Mentoring Partner. This year’s program consists of 22 pairs, which we consider a maximum for such a complex and often life-changing program.

The Mentoring Partners are volunteers of all ages and have a broad range of knowledge, skills, and life experiences. They come to the program with a strong desire to support PathMakers on their journey of transition and personal growth. Each PathMaker and Mentoring Partner pair meets individually on their own, and the entire group comes together monthly for workshops.

These monthly workshops cover topics such as personal visioning, goal setting, leadership development, stress reduction, conflict resolution, and other topics of interest to the group.

“The PathMakers program is what drew me to the organization. It gave me a safe place to find my voice, talking with other women, sharing my life’s trials and tribulations, goals and dreams. My mentor was a wonderful inspiration who embraced my family and culture with a loving heart.”

—A., PathMaker

In addition to the one-to-one meetings and monthly group sessions, there are monthly meetings for the Mentoring Partners to facilitate sharing experiences with each other and to help them succeed as mentors, which - for many - may be a new role.

Examples of what recent PathMaker graduates have accomplished include: publishing books; improving their health; returning to school; securing new jobs; starting their own businesses; launching or changing careers; buying homes; and acquiring funding for major renovations. Many also join the program for added support as they travel through a difficult life transition such as a serious illness, personal loss, or challenging divorce.

Because the PathMakers mentoring program has been so valuable to each new group, we will work to secure the resources necessary to replicate this unique program elsewhere on the Cape.
WORK SUPPORT PROGRAMS
The Cape economy is seasonal. Add to that the economic downturn of the past several years and it’s not hard to imagine the need for a comprehensive, multi-faceted program for women who are seeking employment or trying to create sustainable work on Cape Cod. With the help of several highly skilled volunteers, that’s exactly what we are now able to offer!

One-to-one Work Support
These by-appointment sessions address work support needs and provide guidance with work search and career-related matters. Volunteers with professional expertise in these areas conduct individual sessions to guide participants with pertinent information, job search strategies, resume preparation, cover letter wording, career exploration, and, among other things, job interview coaching. The participant determines the “agenda” for these sessions.

“We CAN not only helped me find scholarships and grants, funds for books and even supplied me with a laptop so I could do my school work, but also to overcome obstacles as they came along. A volunteer helped me put my resume together and advised me on possible job opportunities.”
—S., Work Support Program Participant

Work Support Monthly
Last year, we piloted a Work Support Boot Camp for women seeking to find or create meaningful work and who wanted to engage in the “work of finding work”. Women enrolled included those who were: unemployed, underemployed, employed but unfulfilled, women wanting to make a change, enter the world of work for the first time or after a lengthy absence, and women who had not yet figured out what kind of work they wanted to do.

A new program, Work Support Monthly, evolved from and took the place of the Boot Camp. Volunteers identified a need not met by the one-to-one support sessions and the intense, “instructor-led” Boot Camp format. These volunteers stepped up to propose a way to meet that need, in the form of monthly hour and a half meetings where women can create support networks for themselves, build skills and share information and resources. In effect, they empower each other!

Volunteer facilitators provide guidance, direction and information. Every other month, information on a specific topic is provided, such as successful marketing strategies to prospective employers or to potential customers. And while the tone of the sessions is informal, optional “homework” is assigned to foster independence and help participants move toward their goals.

These monthly meetings are limited to a maximum of 15 participants and women can come as frequently and for as long as they need.

“A one-on-one work support session is a two-way street. I share my knowledge about resumes, cover letters, job search, career options, education, scholarships, and may suggest local individuals to contact. I also learn continuously from each participant and while researching for them.”
—J., Work Support Volunteer
Suit Yourself

Work Support program participants can—at no cost to themselves—obtain clothing and accessories from any of the thrift stores partnering in the Suit Yourself program to improve their personal and/or professional presentation. WE CAN conducts outreach to encourage donations of new or gently used in-season women’s clothing and accessories to one of our five partner thrift stores. In return, participating thrift stores honor WE CAN gift certificates. WE CAN program participants can then shop in a Suit Yourself partner store conveniently located near them.

Currently participating thrift shops are: Second Glance Thrift Store, Harwich Port; The Hope Chest, Orleans; Thriftique, South Yarmouth; Mary’s Closet, Sandwich; The Emerald House, Falmouth.

* Towns are listed, left to right, from the bridges east.

* Includes Barnstable Village, Centerville, Cotuit, Hyannis, Marstons Mills, Osterville, & West Barnstable
**LEGAL SERVICES**
WE CAN is the only organization on Cape Cod to offer a range of free legal services. The need for these services continued to increase this year, much of it reflective of the very difficult economic situations faced by local women and their families. We and the women who come to us in need of legal help are so fortunate that more than 40 highly skilled attorneys devote an incredible amount of time to providing these services pro bono.

“Because of the legal help I received from WE CAN, I had the strength, understanding and confidence to go to court on my own. WE CAN empowered me to fight for myself without funds… and YES, I won my case!”
—D., Legal Program Participant

One-to-one 30-minute Legal Consultations are provided to low- and moderate-income women by attorneys specializing in one or more areas of the law ranging from wills and estates; family law; immigration; landlord-tenant, debt and consumer issues; and other civil matters.

While many of these free one-to-one sessions are held weekly, they are in high demand, so there is often a wait for an appointment. Additionally, in some limited circumstances, attorneys, particularly on the Upper Cape, may see a participant in their offices.

“Most often, I do not realize the impact that I have had until after the fact, and it reminds me that work which is a normal, routine part of my day can represent a total change in circumstances for someone else.”
—T., Legal Volunteer

Legal Workshops:  
**Family Law Overview:** “Everything You Wanted to Know about Family Law but were Afraid to Ask,” is a 2-hour workshop with a family law attorney, that provides attendees with an overview of the major aspects of family law, including contested and uncontested divorce, child custody and support, and guardianship of minors. Handouts, including legal resources, are given to each participant. Ample time is set aside for Q&A. Women seeking legal advice about aspects of Family Law are encouraged to attend this workshop prior to consulting with an attorney or registering for one of WE CAN’s free one-to-one legal consultations.

A recent attendee summed up the workshop by saying, “I got my questions answered, and now I know how to take the next steps.”

**Divorce Boot Camp:** a 4-hour workshop is offered periodically during the year, developed and facilitated by Anna Merrill, an experienced family law attorney. She provides help with such matters as how to prepare emotionally and financially for divorce, how to avoid paying for routine work that you can do yourself, navigating the Family Court system without an attorney, and so much more. Each participant is given a CD with complete Boot Camp information including all essential forms and other materials.

“The basics and so much more! Above and beyond my expectations; an amazing amount of very useful information…best $10 donation I ever made!”
—Boot Camp Attendee

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**Selected Program Attendance Growth**

- **PathMakers**
  - 1st 9 mos. 2011: 283
  - 1st 9 mos. 2012: 473
  - 1st 9 mos. 2013: 477

- **Financial & Work Support 1:1s**
  - 1st 9 mos. 2011: 83
  - 1st 9 mos. 2012: 107
  - 1st 9 mos. 2013: 121

- **Legal Services**
  - 1st 9 mos. 2011: 297
  - 1st 9 mos. 2012: 374
  - 1st 9 mos. 2013: 418
OTHER WORKSHOPS, TRAINING AND SUPPORT

Financial Empowerment Program
These one-to-one sessions are for low to moderate income women who want to plan for their future and ensure financial health, as well as those who are currently struggling with financial issues or concerns. Through the generosity of experienced bankers, financial planners, and accountants, participants have an opportunity to obtain guidance and direction on a wide range of financial matters. The Financial Empowerment Program is designed to complement existing programs on the Cape that offer financial guidance. More than 10 experienced financial professionals bring their expertise to make these important one-to-one sessions possible.

“I have also made excellent use of the Financial Empowerment sessions to assist me with getting my tax crisis on its way to resolution, a major hurdle to getting my life back in MY hands.”
—E., Program Participant

Personal Development Workshops
“From Surviving to Thriving” and “Thriving with a Blast”

From Surviving to Thriving is a 6-week program designed to bring women out from behind what holds them back, focus on what is important for them and their family, understand what can help them get and stay balanced, and identify available opportunities. Program participants develop new skills and ideas, along with one-month, six-month and one-year plans to achieve their goals.

Thriving with a Blast—Life Energized is a 4 week program offered to those who have completed From Surviving to Thriving. Certified Professional Life Coach Maggie French leads the workshops for both programs, which are offered on a periodic basis. At the heart of these personal growth programs are WE CAN hallmarks: empowerment and independence. The programs are always over-subscribed, a clear indication of the need for such resources.

Divorce Support Group
Volunteers who are trained therapists or counselors facilitate 8-week groups of 8 to 12 women who are contemplating divorce, in the process of divorce, dealing with the aftermath of divorce, or the breakup of a long-term committed relationship. The group is designed to provide a confidential and safe environment for women to speak openly about their experiences, to allow for healing, to facilitate closure, to exchange ideas, and to ease in the recovery of lost self-esteem.

“Perhaps the most meaningful were ‘From Surviving to Thriving’ and ‘Thriving with a Blast.’ They helped me know myself better and understand what I needed to do to be true to my authentic self.”
—P., Program Participant

“She was out of money and out of energy to deal with it. At times, she had lived in her car and oftentimes barely had enough to eat. We were able to see that there could be resolution for her as well as a long-term plan.”
—S., Financial Empowerment Volunteer
This year, with the help of more than 200 volunteers—men and women—14 Board members, 7 Special Advisors, 45 attorneys, 25 office assistants, 40 mentors, 15 financial experts, 7 work support specialists, 16 workshop and support group leaders and scores of others providing event, outreach, computer, website, facility, graphic design and landscaping help—we are handling more than 4000 in-person and phone contacts and providing more than 2400 Cape Cod women with direct services.

“Volunteering is an act of heroism on a grand scale. And it matters profoundly. It does more than help people beat the odds; it changes the odds.”

— _The Heart of a Volunteer_, compiled by Dan Zadra
We are tremendously grateful to each and every one of these volunteers, for, truly, without them, we couldn’t!

—K., Office Volunteer

*Members of WE CAN/United Way 2013 Last Gasp Bike Team
As the number of women reaching out to WE CAN continues to grow, collaborative relationships with many other non-profits on the Cape deepened and became even more important. These organizations provide programs and services not available through WE CAN.

In a new type of collaboration, during August and September we also launched Making Ends Meet with the Community Development Partnership, The Family Pantry of Cape Cod, the Lower Cape Outreach Council and more than 20 Cape restaurants. The campaign raised more than $11,000 in total and provided visibility for each of the organizations. We plan to repeat the campaign in 2014.

Certainly, strong support from individuals, businesses and foundations was essential to our ability to meet the increasing demand for our services and, of course, to complete renovations on our new home. Following on the success of The Second Decade campaign in 2012, many individuals continued to contribute to WE CAN and many also became sustaining donors. Pledges of monthly donations provide a level of certainty with regard to our funding, allowing us more time and energy to focus on effectively meeting the needs of the women who turn to us.

Inspired by this, we have launched our WE CAN Champions campaign. We want to acknowledge that “championing” the Cape women who turn to WE CAN is what sustaining donors are, in fact, doing with their monthly contributions—whatever that amount may be. Hence the designation, “Champion.” Those who commit to monthly donations and become a WE CAN Champion will receive a special WE CAN logo pin.

Direct financial contributions are not the only way in which we receive support. Notable again this year were the 27 individuals comprising Team WE CAN/United Way, who rode the 62-mile Last Gasp bike route from Sandwich to Provincetown in mid-September. Women and men (of all ages) formed a close-knit group over several months of practice rides. Together they raised close to $20,000 for WE CAN. Team members listed on pages 10-11.

WE CAN once again fielded a team for the Andrea Holden Run/Walk event, winning an award for having the largest team and $1000 to help support child care for women who are participants in some of our programs.

We are tremendously grateful for the mix of corporate and foundation support we receive for WE CAN programs, including Work Support, Financial Empowerment, and PathMakers mentoring. This year, a broader range and greater number of local businesses of all sizes contributed monetary and in-kind support. Pro bono contributions are always welcome because they allow us to use more of our operating budget for program and service delivery.

Special events held to support WE CAN, included a Grand Wine Tasting hosted by Orleans Wine and Spirits; a luncheon by the Chatham and Stage Harbor Yacht Clubs; the Captains Golf Club Women’s Member Guest golf tournament; a card party and lobster luncheon at Thirwood Place Senior Living; Joe’s Place True Pilates on Pilates Day; and “portion of sales” events by clothing retailers Beth Bishop in Orleans and J. McLaughlin in Chatham. It was an honor to once again be the beneficiary of the annual “Girls Night Out” hosted by Puritan Clothing and the publishers of Cape Cod Magazine. And we were the beneficiary of the Excelano Project performance at Cotuit Center for the Arts and a fashion show produced by the regional fashion magazine, Current Quarterly. (Members of the WE CAN “family” served as models for the show and thoroughly enjoyed themselves!)

WE CAN wines, a red and white from the Piedmont region of Italy, distributed by Orleans Wine and Spirits, became available at several other liquor stores across the Cape and at Harvest Wine Bar and Gallery in Dennis. WE CAN receives $1.50 from the sale of each bottle.

Smudge Ink, a Boston-based company with Cape Cod roots, continues to support WE CAN by donating 10% of the proceeds from a line of beautiful note and holiday cards. These are sold nationally, on the Cape and online at www.smudgeink.com.

Grants are an important source of support for WE CAN. We are truly fortunate to have long-time supporters like The Cape and Islands United Way; The Cape Cod Foundation; and the Massachusetts Bar Foundation (IOLTA funds). This year for the first time, we also received grants from Cape Cod Healthcare, and the Max and Victoria Dreyfus Foundation, Inc.
A3 Architects
Abba
Acorn Design Company*
American Business Women's Association of Cape Cod (ABWA)
Ayco Charitable Foundation
Back 9 Café
Bank of America
Barbara’s Bike Shop
Bayside Realty Consultants
Beacon Financial Planning
Beanstock Coffee Roasters
Beth Bishop, Orleans
Better than Ever Coaching
Blackfish Bistro
Bonatt’s Bakery & Restaurant
Brax Landing
Broad Reach Health Care-Liberty Commons
Buca’s Tuscan Roadhouse
Cape Air/Nantucket Airlines
Cape & Plymouth Business Magazine
Cape and Islands United Way
Cape Cod Broadcasting
Cape Cod Five Cents Savings Bank
Cape Cod Five Cents Savings Bank Charitable Foundation Trust
Cape Cod Foundation
Cape Cod Healthcare
Cape Cod Magazine
Cape Cod Package Store
Cape Cod Photo and Video
Cape Cod Sportswear/Hammerhead Creatives
CareWell Urgent Care
Casual Gourmet
Charlie’s Music Shop
Chatham Candy Manor
Chatham Clothes Company
Chatham Squire
Chatham Village Market
Chatham Yacht Club
Clean Green*
Clif Bar
Coast to Coast Financial Planning
Coldwell Banker RE/Oradell, NJ
Community Development Partnership
Consigning Women
Coltuit Center for the Arts
Cranberry Liquors
Curley Direct
Daniel A. Schwenk, CPA
Dennis Village Mercantile
The Design Initiative, Inc.
Devon’s
Devon’s Deep Sea Dive
Dina Lyons Design*
Dowling and O’Neil Insurance Agency
Dr. Diane Todd, Optometrist
E. Glick Brand Design
E. Lambton Landscaping
Eastern Bank
Eastern Bank Charitable Foundation
Eldredge & Lumpkin Insurance
Eldred’s Auctioneers & Appraisers
Epoch Senior Living of Brewster
Excelano Project
Expert Closets
Falmouth Service Center
Falmouth Human Services
The Family Pantry of Cape Cod
First Citizens Federal Credit Union
First Congregational Church of Yarmouth
Fresh Cape Designs
The Friday Club
General Dentistry of CC
Handren Bros. Builders
Harwich Chamber of Commerce
Harwich Community Center
Harwich East Liquors
Harwich Ecumenical Council for Housing
Harwich Junior Theater
Harvest Gallery Wine Bar
Heritage Wealth Management
Horgan Associates Design/Build
Hot Stove Saloon
Howl-a-day Inn Doggie Day Care
Hyannis Honda
Idle Times Bike Shop
J. Brown Landscaping*
J. McLaughlin, Chatham
Jerk Café
Joe’s Place-True Pilates
Karchmer Photo*
Karoa
Edward Bangs Kelley & Elza Kelley Foundation, Inc.
Latimian Chiropractic
L’Alouette French Bistro
Land Ho Harwich Port
LaTanzi, Spaulding & Landreth
Law Offices of Juliane Soprano
League Club of Cape Cod
Linda Burke
Living Whole Coaching, Maggie French
Local 186
Lomenza Properties
Lower Cape Outreach Council
Macomber’s Sanitary Refuse
Mac’s Shack
Mahoney’s
Margo’s of Osterville
Marshside Restaurant
Massachusetts Bar Foundation
Mass Bay Law Associates
Max & Victoria Dreyfus Foundation
Mid-Cape Home Centers
Nauset Newcomers
Nerium International
Norabella
Old Sod Landscaping
Orleans Wine & Spirits*
Outer Cape Health Services
PB Bistro & Boulangerie
Pine Acres Realty
Polhemus Savery DaSilva
Power Yoga of Cape Cod
Puritan Cape Cod
The Red Pheasant
Red Pheasant Inn
Rock Harbor Grille
Rockland Trust, Investment Management Group
Rogers & Gray Insurance
RPM Carpets and Floor Coverings
Rubin, Rudman, Chamberlain & Marsh;
Cape Cod Office
Sailing Cow
Salon 16 West
Sam’s Uncorked
Sandpiper HR and Leadership Solutions
Sativa, Harwich Port
Sesuit Harbor House
Shawl Boutique & Consignment
SheArt Network
Small Office Computer Support*
Smudge Ink*
Solstice Day Spa
Sophie Markovich, DMD, PC
SportsMoney LLC
Stage Harbor Yacht Club
Stonewood Products
Stove Place II
TD Bank
Three Cs Coaching & Therapy
Town of Dennis
Town of Harwich
Tracy Volkswagen / Audi
Wayside Inn, Chatham
Wendy’s of Cape Cod
Wequasset Resort
West Dennis Yacht Club & Book Club
Where the Sidewalk Ends
With Amazing Grace
Wychmere Beach Club
Yellow Umbrella Books
The 400 East

* Sustaining Partner

PARTNER LISTING AS OF 11.1.13
In 2012, poised for growth, we launched *The Second Decade* campaign. Because of your support, we were able to complete renovations and move into our new home in January 2013. On a very cold day that month, along with U.S. and state officials, Harwich town representatives, business leaders, and community members, we celebrated the official opening of our new offices at 783 Route 28 in Harwich Port. U.S. Congressman Bill Keating, Senator Dan Wolfe, a spokesperson for Representative Sarah Peake, and Dorothy Savarese, Cape Cod 5 President and CEO, among others, remarked on the importance of the life-changing services that WE CAN provides.

“As a recent retiree, it’s gratifying to be able to use my skills and experience to advance the mission of this incredibly important organization. Through WE CAN, I feel I’m making a real contribution to our Cape community.”
—P., Special Adviser

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**WE CAN 2012 Expenses**

- **Staffing**: 71%
- **Professional Services**: 3%
- **Program Supplies & Expenses**: 3%
- **Rent & Occupancy**: 10%
- **Events**: 12%

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**WE CAN 2012 Revenue**

- **Events**: 53%
- **Business Partners**: 4%
- **Grants**: 28%
- **Participants**: 1%
- **Individual Donors**: 14%
That was the beginning of a year in which demand for our services increased dramatically. With our new more visible location in Harwich Port and the proven success of our unique programs, even more women are contacting WE CAN for much-needed support. In 2013 we recognized the clear need to expand our services and to make it easier for women from Sandwich and the Falmouth area to access and benefit from our programs. Grants from foundations and major gifts from businesses and members of the community have helped us begin this process.

We are now able to serve more women with one-to-one legal and financial consultations, workshops on family law, personal development and work support. We’ve added a new component to our Work Support program and, in collaboration with other non-profits, are piloting some programs and workshops in the Sandwich and Falmouth areas.

At WE CAN, we champion women every day. We have a responsibility to continue to offer the programs and services that give Cape women strength and hope, foster independence and empower them to create lasting positive change for themselves and their families—all of which ultimately benefit our entire community.

To continue doing this, we need to establish and maintain a predictable funding stream. We ask you to consider becoming a sustaining donor—a WE CAN Champion—and commit a monthly donation of whatever amount you can afford. Whether your contribution is $10, $50, $100 or more a month, you—along with the continuing support of so many others in the community—will help WE CAN change Cape Cod women’s lives every day.

"WE CAN is nimble and flexible, with the freedom to cobble together unique projects that women need and deserve. I have always felt that WE CAN is unique and special.”

—D., Board Member
**VISIONARIES $10,000 & UP:**
Cape & Islands United Way
Cape Cod Five Cents Savings Bank Charitable Foundation Trust
The Christina Foundation of the Ayco Charitable Foundation
Judy & Bernard Cornwell
MA Bar Foundation/Iolta Funds
Debbie & John Todd

**ARCHITECTS $5,000-$9,999**
Bank of America Charitable Foundation
Cape Air/Nantucket Airlines
Cape Cod Five Cents Savings Bank
Cape Cod Foundation
Cape Cod Healthcare
Chatham Squire
Sigrid & Mike Laughlin
The Max & Victoria Dreyfus Foundation, Inc.

**BUILDERS $1,000-$4,999:**
Andrea Holden Thanksgiving Race
Bayside Realty Consultants
Broad Reach Healthcare
Robert & Kathleen Brown
Captain’s Golf Course 18 Hole Women’s Golf Association
Chatham & Stage Harbor Yacht Clubs
Lorraine Cowhey
The Current Magazine Quarterly Fashion Show
Eastern Bank Charitable Foundation
Excelano Project Benefit/Cotuit Center for the Arts
Carroll & John Follas
Group Gift in Honor of Sandy Wycoff
Mary & Steve Gulrich
Sharon Hawkins & Allen White
Joe’s Place-True Pilates
Elaine & Peter Lomenzo
Making Ends Meet Campaign
Margo’s
Sophie Markovich, DMD PC
Marshside Restaurant
Rick & Donna Morris
RPM Carpets & Floor Coverings
Pine Acres Realty
Polhemus Savery DaSilva
Nan Poor
Puritan Cape Cod
Brian & Beth Reilly
Robert & Ann Newburger Foundation
Robert Wood Johnson Foundation
Rogers and Gray Insurance Agency, Inc
Rubin Rudman Chamberlain and Marsh PC
Sandpiper HR and Leadership Solutions
Sauberan & Company
Dorothy Savarese
Daniel A.P. Schwenk, CPA
Maureen & Patrick Shea
Smudge Ink
SportsMoney LLC
Burt & Nancy Staniar
Steve Place II
TD Bank
Jane Teixeira-Henry & George Henry, Jr.
Town of Dennis
Karen Anne & John Townsend
Tracy Volkswagen/Audi
Janet Weatherbe
West Dennis Yacht Club Book Club

**SUPPORTERS $240-$999:**
A3 Architects
Barb’s Bike Shop
Beanstock Coffee Roasters
Beth Bishop
Bett McCarthy/Kinlin Grover Real Estate
Sally Bradford
In Memory of Muriel Shapiro Schulman
Tilda & Bill Bystrom
Suzanne Carter
Coast to Coast Financial Planning
Cranberry Valley Men & Women’s Golf Association
Ray & Judy D’Arcy
Tracy & Dan Dart
Dowling & O’Neil Insurance Agency
Eldred’s Auctioneers and Appraisers
Eldredge & Lumpkin Insurance Agency, Inc.
Ronald Feinstein
In Honor of Tom O’Hearn
First Congregational Church of Yarmouth
Florence & Richard Koplow
Charitable Foundation
Andi Genser & Sue Landers
Hyannis Honda
Howl A Day Inn Doggy Daycare
Maria Ianzito
In The Pink
Mary & John Jaynes
Suz & Michael Karchmer
Colleen Kettle
Deborah Kiessling
Pam & John King
Pam Kukla & Tom O’Hearn
Hot Stove Saloon
Linda Burke
Jennifer Morrison & Richard Marks
Pam Marsh
Pam Marsh
In Memory of Barbara Parkhurst
Barbara Matteson

**FRIENDS $10-$239:**
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